

What can the BMF do for you today?

Our 10 service areas – and countless ways in which your BMF membership fee can pay for itself.

1 Technical Service

Provides BMF members with comprehensive information on all technical, regulatory and manufacturing issues relevant to recreational boating and commercial craft. Regularly consulted by Government on proposed legislation and EU directives.

DID YOU KNOW?

Our Technical team works with member companies to harness new technology, streamline processes and achieve greater efficiency and competitive edge.

2 Statistics and Market Research Service

Provides valuable, up to date information on the UK and international marine industry to improve members' knowledge of existing and potential markets. Projects include an annual industry assessment, participation surveys, market trends and many more.

DID YOU KNOW?

Every BMF member company is entitled to one free copy, on request, of each of the many market research reports we produce each year.

3 Environmental and Boating Facilities Service

Provides information and practical advice to help you improve environmental performance and compliance, and to help you resolve related issues. All of which can be vital to the future growth and prosperity of your business.

DID YOU KNOW?

As a BMF member you have access to invaluable expertise on marine planning issues, including three free hours of planning advice.

4 Marketing Service

Promotes the BMF, its members and participation in boating and watersports. The service also keeps members, the media and other interest groups up to date with news about the BMF's activities.

DID YOU KNOW?

By promoting awareness of the BMF and encouraging consumers to buy from BMF members, we have attached considerable value to the BMF logo itself.

5 Training Service

Assists with recruitment and training at every level, from initial training through to skills and professional development. Also develops marine qualifications and promotes marine careers through schools and colleges.

DID YOU KNOW?

As a BMF member you are entitled to apply for BMF training grants for you or your employees, and also advertise jobs for free on our highly popular Job Vacancies web pages.

6 Government Relations Service

Maintains direct contact with Government and key opinion formers. Directly benefits members by monitoring all draft legislation and proposals and lobbying on issues of national significance to the marine industry.

DID YOU KNOW?

As a BMF member you will be kept fully informed of all regulatory and political issues likely to affect your business. We also make representations on your behalf.

7 International Development Service

Offers the financial and practical support you need to exhibit and actively promote your products and services to overseas markets. Whether you export already or want to start exporting, help is at hand. The team also invites senior buyers from around globe to the UK to showcase British excellence.

DID YOU KNOW?

Our Inward Mission regularly brings international buyers and press to your doorstep, saving BMF members a fortune in travel costs and time.

8 Legal and Financial Service

Provides practical help to improve the efficiency and profitability of your business. The service includes VAT and legal helplines and access to guidance notes on employment, tax, health and safety etc, as well as standard contracts and terms of business.

DID YOU KNOW?

BMF members can save thousands of pounds each year through free, unlimited access to a 24-hour professional Legal Advice helpline.

9 National Boat Shows Service

Takes an active lead in the healthy growth of our industry and provides high profile consumer and trade 'shop windows' for your products and services through ownership and operation of the London and PSP Southampton Boat Shows.

DID YOU KNOW?

BMF members may qualify for up to 25% exhibition space discounts and six free tickets to our shows.

10 Commercial Benefits Service

Provides specially negotiated discounts from leading UK business suppliers. Save on IT hardware, car leasing, couriers, stationery, hotels, foreign exchange, phone bills, fuel and energy, and more.

DID YOU KNOW?

BMF members get up to 50% off the cost of processing credit and debit card transactions from Barclaycard Merchant Services.

BENEFITS IN BRIEF

See how the value adds up

- ✓ Access to the full range of BMF services
- ✓ Access to training grants
- ✓ Preferential rates at BMF-organised training courses
- ✓ Up to date technical advice on issues that affect marine businesses
- ✓ Health and safety guidance
- ✓ Free planning advice
- ✓ Free access to comprehensive, up to date statistics and research for UK and international marine markets
- ✓ Free access to 24-hour legal helpline and web-based legal manual
- ✓ Debt recovery and dispute resolution services
- ✓ Legal agreements and standard business documents available online
- ✓ Money-saving commercial benefits such as lower cost credit and debit card processing
- ✓ Financial support to help you attend overseas boat shows
- ✓ UK-based events to put you in touch with overseas buyers and media
- ✓ Regular informative publications to help you keep abreast of current issues
- ✓ Free weekly e-newsletter and monthly magazine
- ✓ Space discounts at BMF-run UK boat shows
- ✓ Access to members' lounge at BMF-run UK boat shows
- ✓ Six free tickets per year to NBS events for non-exhibiting members
- ✓ Additional trade tickets at reduced rates
- ✓ Free entry on the BMF website and in the BMF Classified Buyers' Guide, plus free copy
- ✓ Online advice and publications in the members-only area of the BMF website
- ✓ Regular networking opportunities at BMF events and through BMF Regional and Group Associations

Find out more at www.britishmarine.co.uk